



## GEST2M - Introduction

### Introduction

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- 3.1. Conduct a clear, structured, analytical reasoning by applying, and eventually adapting, scientifically based conceptual frameworks and models, to define and analyze a problem.
- 3.2. Collect, select and analyze relevant information using rigorous, advanced and appropriate methods.
- 3.3. Consider problems using a systemic and holistic approach: recognize the different aspects of the situation and their interactions in a dynamic process.
- 3.4. Perceptively synthesize the essential elements of a situation, demonstrating a certain conceptual distance, to diagnose and identify pertinent conclusions.
- 3.5. Produce, through analysis and diagnosis, implementable solutions in context and identify priorities for action.

**4. Innovation and Entrepreneurship:** Innovate, initiate and lead change.

- 4.1. Identify new opportunities, propose creative and useful ideas in situations that require new strategic approaches, break with existing models and paradigms, promote progress and change.
- 4.2. Initiate, develop and implement ideas around a new product, service, process or organizational structure, having evaluated the risks and remain pragmatic.
- 4.3. Integrate, collaborate and actively drive forward collective actions for change, and diffuse for social awareness.
- 4.4. Reflect on and improve the content, processes and goals of professional practices.

**5. Work effectively in an international and multicultural environment:** Work as an interface between stakeholders with different rationales, belief systems, training, nationalities, cultures ...

- 5.1. Understand the inner workings of an organization: develop a global approach and integrate the internal logic used, within the organization.
- 5.2. Position and understand the functioning of an organization, in its local and international socio-economic dimensions and identify the associated strategic issues and operational decisions.
- 5.3. Understand and establish their own role and scope for action, in the overall operation of the organization, while liaising with the various internal and external stakeholders.

**6. Teamwork and leadership:** Integrate and work in a team, exercise enlightened leadership within the group.

- 6.1. Work in a team: join in and collaborate with team members. Be open and take into consideration the different points of view and ways of thinking, manage differences and conflicts constructively, accept diversity.
- 6.2. Work in a team: join in and collaborate with team members. Be open and take into consideration the different points of view and ways of thinking, manage differences and conflicts constructively, accept diversity.

**7. Project Management:** Define and manage a project to completion, taking into account the objectives, resources and constraints that characterize the project environment.

- 7.1. Analyse a project within its environment and define the expected outcomes: identify what is at stake, the required outcomes and the environmental constraints; clearly define the project objectives and associate the performance indicators.
- 7.2. Organize, manage and control the process: structure and schedule the tasks, identify and allocate human and material resources, coordinate, delegate and supervise the tasks; take into account the anticipated constraints and risks.
- 7.3. Make decisions and take responsibility for them in an uncertain world: take initiatives and act, anticipate and be proactive, show discernment and good judgment and be prepared to make quick decisions, taking into account multiple factors and uncertainties; accept the risks and consequences of decisions.

**8. Communication and Interpersonal Skills:** Communicate, converse effectively and convincingly with the stakeholders.

- 8.1. Express a clear and structured message, both orally and in writing in their mother tongue, in English and ideally, in a third language, adapted to the audience and using context specific communication standards.
- 8.2. Interact and discuss effectively and respectfully with diverse stakeholders (supervisors, peers, colleagues, clients... ) in face-to-face and group contexts, using both verbal and nonverbal communication skills: demonstrate the ability to listen, empathize, be assertive, provide and accept constructive criticism.
- 8.3. Persuade and negotiate: understand the needs and viewpoints of others, put forward their reasoning in an appropriate, relevant and persuasive manner, able to bring out points of agreement, even in antagonistic situations.

**9. Personal and professional development:** Display self-knowledge and independence, able to adapt quickly to new situations and involve positively.

- 9.1. Independent self-starter: set priorities, anticipate and plan work activities within time constraints, rigorous, structured and thorough, even in changing, uncertain environments or crisis.
- 9.2. Self-awareness and self-control: be aware of and manage their own emotions, able to be objective about their work and behaviour, and recognize their own strengths and weaknesses, accept them and use them in a professional manner.
- 9.3. Self-motivation: be capable of creating a project in line with their own values and aspirations, confident and motivated in managing the implementation of the project, and persevere in difficult situations.
- 9.4.

Quick study, lifelong learner: quickly and independently assimilate new information and skills needed to evolve in their professional environment, learn from successes and errors in the spirit of lifelong learning.

## Programme structure

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The Master's 120 credits in Management is a two-year programme consisting of four terms of 30 credits.

In this Master, each term is divided in two parts of six weeks. The courses are therefore given intensively during 8 weeks, 8th viewpoints of other 2024-2025



LLSMS2220



## RESEARCH FOCUS [30.0]

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- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

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[Click on the course title to see detailed informations \(objectives, methods, evaluation...\)](#)

*The research focus of 30 credits is centered on the epistemological and methodological training for research in management sciences. The student can also have the opportunity to participate to a research internship at a research center linked to the LSM. He may also write a research master's thesis that consists of either a state of literature and the design of a research project, either a first preliminary empirical research in a PhD.*

Year

1 2

### o Content:

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> **Elective courses** [ en-prog-2024-gest2m-lgest110o ]

Options (if no exchange) during the 1st term of annual bloc 2

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- > **Option People Management (LLN)** [ en-prog-2024-gest2m-lgest558o ]
- > **Option Corporate Finance (LLN)** [ en-prog-2024-gest2m-lgest560o ]
- > **Option International Finance (LLN)** [ en-prog-2024-gest2m-lgest594o ]
- > **Option Marketing Strategy for Connected Brands (LLN)** [ en-prog-2024-gest2m-lgest561o ]



**MAJOR EUROPEAN BUSINESS (LLN) [25.0]**

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- Mandatory
  - ✘ Optional
  - △
-

## ***MAJOR CORPORATE FINANCE (LLN) [25.0]***

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- Mandatory
  - ⌘
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## **MAJOR INTERNATIONAL FINANCE (LLN) [25.0]**

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- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students

[FR]

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## MAJOR MARKETING STRATEGY FOR CONNECTED BRANDS (LLN)

[25.0]

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- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students

[FR]

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**MAJOR TACTICAL AND DIGITAL MARKETING DECISIONS (MONS)**

**[25.0]**

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## **MAJOR FINANCE AND TRANSITION (MONS) [30.0]**

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- Mandatory
- ✂ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

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Click on the course title to see detailed informations (objectives, methods, evaluation...)

Here is the [brochure presenting the Finance and Transition](#).

**MAJOR AUDITING AND ACCOUNTING EXPERTISE (MONS) [30.0]**

- Mandatory
  - ✘ Optional
  - △ Not offered in 2024-2025
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## LSM COURSES (IF NO EXCHANGE) DURING THE 1ST TERM OF IN ANNUAL BLOC 2 [15.0]

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### ELECTIVE COURSES [15.0]

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- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

#### o Content:

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#### o LSM elective courses (10 credits)

2 courses to choose from those below or among the management courses from the KUL : <http://feb.kuleuven.be/toekomstigestudenten/opleidingen/overzicht-opleidingen-feb>

⊗ LLSMS2090	Audit and Control	Anne-Catherine Provost	EN [q1] [30h] [5 Credits]	🌐	X
⊗ LLSMF2009					

				Year	
				1	2
⊗ LMULT2434	Oral business communication techniques in Dutch (Part 1) <i>Compulsory attendance, limited access (max. 10 students)</i>	Anne Goedgezelschap Sara Jonkers	NI [q1] [15h+15h] [5 Credits]		x
⊗ LMULT2431	Economic, legal, social and political issues in Dutch-speaking countries <i>Compulsory attendance, limited access (max. 10 students)</i>	Katrien De Rycke Matthieu Sergier (compensates) Philippe Hiligsmann	NI [q1] [30h+15h] [5 Credits]		x
⊗ LNEER2600	Seminar of entry to professional life in Dutch - Upper-Intermediate level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere (coord.) Dag Houdmont	NI [q1 or q2] [30h] [5 Credits]		x
⊗ LNEER2602	Seminar of professional integration: Dutch - advanced level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere (coord.)	NI [q1] [30h] [5 Credits]		x
⊗ LNEER1532					



**OPTIONS (IF NO EXCHANGE) DURING THE 1ST TERM OF ANNUAL BLOC 2**  
[15.0]

**OPTION PEOPLE MANAGEMENT (LLN) [15.0]**

- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major in People Management.*

Year

1 2

**Content:**

○ LLSMS2071	Diversity Management	Edina Dóci	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMF2007	Change Management and Leadership	Nathalie Guilmot (compensates Alain Vas) Emilie Malcourant (compensates Alain Vas)	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMS2091	Cross Cultural Competences and Management	Ina Aust-Gronarz Edina Dóci	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		X

**OPTION CORPORATE FINANCE (LLN) [15.0]**

- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major in Corporate Finance*

Year

1 2

**Content:**

○ LLSMS2014	Entrepreneurial Finance				
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***OPTION INTERNATIONAL FINANCE (LLN) [15.0]***

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**OPTION SOURCING AND PROCUREMENT (LLN) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**Content:**

○ LLSMS2036	Supply Chain Procurement	Per Joakim Agrell Antony Paulraj	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMS2037	Sourcing Strategy	Constantin Blome Michael Henke	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMS2038	Procurement Organisation and Scope	Constantin Blome Canan Kocabasoglu Hillmer (compensates Constantin Blome)	EN [q1] [30h] [5 Credits] 🌐		X

**OPTION TRANSPORT & LOGISTICS (MONS) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the major Transportation Management and Supply Chain.*

Year

1 2

**Content:**

○ MLSMM2251	Modelling of Transport Systems	Bart Jourquin	FR [q1] [30h] [5 Credits] 🌐		X
○ MLSMM2252	Supply Chain Management	Jean-Sébastien Tancrez	EN [q1] [30h] [5 Credits] 🌐		X
○ MLSMM2253	Transport & Mobility	Bart Jourquin	FR [q1] [30h] [5 Credits] 🌐		X



**OPTION MARKETING COMMUNICATION (MONS) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**o Content:**

○ MCOMU2202	Marketing Communications	Karine Charry	FR [q1] [30h] [5 Credits] 🌐		x
○ MCOMU2203	Processus de création publicitaire	Marc Soumillion	FR [q1] [30h] [5 Credits] 🌐		x
○ MCOMU2204	Methodology of the marketing communication	Annie Courbet Christine Jean	FR [q1] [30h] [5 Credits] 🌐		x

**OPTION AUDITING & ACCOUNTING EXPERTISE (MONS) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**o Content:**

○ MLSMM2247	Audit & Professional Skills	Bénédicte Vessié	FR [q1] [45h] [6 Credits] 🌐		x
○ MLSMM2249	International Standards on Auditing	Bénédicte Vessié	FR [q1] [30h] [5 Credits] 🌐		x
○ MLSMM2248	Insolvency Law	Raphaël Gevers	FR [q1] [30h] [4 Credits] 🌐		x
⊗ MLSMM2140	Ethics & Legal Requirements of External Controls <i>Teaching unit taken into account for IRE exemptions.</i>	Victor Collin	FR [q1] [45h] [6 Credits] 🌐		x

***OPTION DECISION MARKETING (MONS) [15.0]***

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- Mandatory
  - ✘
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**ICHEC - CFA : ADVANCED FINANCIAL ANALYSIS (ICHEC) [15.0]**

- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

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[Click on the course title to see detailed informations \(objectives, methods, evaluation...\)](#)

*This option (co-organised by LSM and ICHEC) is exclusively reserved for students of the "financial management" track. It takes place on the ICHEC site in Brussels. Registration for these courses is done via the Mobi application which manages UCLouvain students on mobility.*

Year

1 2

**Content:**

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- |             |  |  |
|-------------|--|--|
| ● LICHE2210 | <a href="#">Alternative Investments and Advanced Portfolio Management</a><br>The code for this teaching unit in Mobi is XHEIC1017. |  |
|-------------|--|--|

o **Core courses**

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o **Annual bloc 1 (65 credits)**

*This programme has 65 credits in annual bloc 1*









● LLSMS2282



				Year	
				1	2
● LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Maria Roszkowska-Menkes Valérie Swaen	EN [q2] [30h] [5 Credits] 	x	
● LINEO2005	Social and Sustainable Entrepreneurship	Sabine Denis (compensates Julie Hermans)	EN [q2] [30h] [5 Credits] 		

○ LECGE1222	Microeconomics	Arastou Khatibi Arastou Khatibi (compensates Johannes Johnen) Arastou Khatibi (compensates François Maniquet)	FR [q1 or q2] [45h+15h] [5 Credits] 
○ LECGE1219	Accounting II and analysis of financial statements	Michel De Wolf Maxence Postaire	FR [q2] [45h+15h] [5 Credits] 
○ LECGE1213	Marketing	Nicolas Kervyn	FR [q1] [30h+15h] [5 Credits] 
○ LECGE1315	Business Strategy	Alain Vas	FR [q1 or q2] [20h+10h] [5 Credits] 
○ LECGE1223			



## Course prerequisites

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There are no prerequisites between course units (CUs) for this programme, i.e. the programme activity (course unit, CU) whose learning outcomes are to be certified and the corresponding credits awarded by the jury before registration in another CU.

## The programme's courses and learning outcomes

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For each UCLouvain training programme, a [reference framework of learning outcomes](#) specifies the the skills expected of every graduate on completion of the programme. Course unit descriptions specify targeted learning outcomes, as well as the unit's contribution to reference framework of learning outcomes.

## GEST2M - Information

### Access Requirements

Master course admission requirements are defined by the French Community of Belgium Decree of 7 November 2013 defining the higher education landscape and the academic organisation of courses.

General and specific admission requirements for this programme must be satisfied at the time of enrolling at the university.

Unless explicitly mentioned, the bachelor's, master's and licentiate degrees listed in this table or on this page are to be understood as those issued by an institution of the French, Flemish or German-speaking Community, or by the Royal Military Academy.

**In the event of the divergence between the different linguistic versions of the present conditions, the French version shall prevail.**

#### SUMMARY

- > [General access requirements](#)
- > [Specific access requirements](#)
- > [University Bachelors](#)
- > [Non university Bachelors](#)
- > [Holders of a 2nd cycle University degree](#)
- > [Holders of a non-University 2nd cycle degree](#)
- > [Access based on validation of professional experience](#)
- > [Access based on application](#)
- > [Admission and Enrolment Procedures for general registration](#)

### Specific access requirements

[Deadlines for applying to UCLouvain](#) (different depending on your nationality, visa requirements,...)

Please note that attendance to classes is compulsory from the beginning of the academic year.

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[Tuition fees 2024-2025](#)  
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**DIRECT ACCESS OR ACCESS BASED ON APPLICATION? >> CHECK THE REQUIREMENTS AND PROCEDURES IN THE TABLE HERE BELOW**

**I AM (future) HOLDER OF:**

#### University Bachelors

Diploma	Special Requirements	Access	Remarks
<b>UCLouvain Bachelors</b>			
<a href="#">Bachelor in Economics and Management</a> (site of Louvain-la-Neuve) - ECGE1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor in Economics and Management</a> (site de Bruxelles - Saint-Louis) - ECGB1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor in Economics and Management (French-English)</a> (site de Bruxelles - Saint-Louis) - ECAB1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor in Economics and Management (French-Dutch-English)</a> (site de Bruxelles - Saint-Louis) - ECTB1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor : Business Engineering</a> (site of Mons) - INGM1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor in Management</a> (site of Mons) - GESM1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor : Business Engineering</a> (site of Louvain-la-Neuve) - INGE1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor : Business Engineering</a> (site de Bruxelles - Saint-Louis) - INGB1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor : Business Engineering (French-English)</a> (site de Bruxelles - Saint-Louis) - INAB1BA		Direct access	> <a href="#">Direct online registration</a>

Bachelor : Business Engineering (French-Dutch-English) (site de Bruxelles - Saint-Louis) - INTB1BA		Direct access	> <a href="#">Direct online registration</a>
Bachelor of Science in Business Engineering (site de Bruxelles - Saint-Louis) - BBEB1BA		Direct access	> <a href="#">Direct online registration</a>
Other UCLouvain bachelors	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > you must: . fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and . also submit a <a href="#">UCLouvain online access request</a>
<b>Others Bachelors of the French speaking Community of Belgium</b>			
Bachelier en sciences de gestion		Direct access	> <a href="#">Direct online registration</a>
Bachelier en sciences économiques et de gestion		Direct access	> <a href="#">Direct online registration</a>
Bachelier en ingénieur de gestion		Direct access	> <a href="#">Direct online registration</a>
Bachelier en sciences économiques	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > you must : . fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and . also submit a <a href="#">UCLouvain online access request</a>
Other Bachelors	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > you must : . fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and . also submit a <a href="#">UCLouvain online access request</a>
<b>Bachelors of the Dutch speaking Community of Belgium</b>			
Bachelor in de toegepaste economische wetenschappen		Direct access	> <a href="#">Direct online registration</a>
Bachelor in handelsingenieur		Direct access	> <a href="#">Direct online registration</a>
Other bachelors	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > you must : . fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and . also submit a <a href="#">UCLouvain online access request</a>
<b>Foreign Bachelors</b>			



			<p>Possibility of possible valuation of credits. If general and specific requirements are met &gt; possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme &gt; you must :</p> <ul style="list-style-type: none"> <li>. fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and</li> <li>. also <a href="#">submit a UCLouvain online access request</a></li> </ul>
Belgian Licence in Management	Meet the <a href="#">general and specific access requirements</a>	Access based on application	<p>Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met &gt; possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme &gt; you must :</p> <ul style="list-style-type: none"> <li>. fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and</li> <li>. also <a href="#">submit a UCLouvain online access request</a></li> </ul>
Belgian Licence Applied Economics	Meet the <a href="#">general and specific access requirements</a>	Access based on application	<p>Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met &gt; possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme &gt; you must :</p> <ul style="list-style-type: none"> <li>. fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and</li> <li>. also <a href="#">submit a UCLouvain online access request</a></li> </ul>
Belgian Licence in Business Engineering	Meet the <a href="#">general and specific access requirements</a>	Access based on application	<p>Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met &gt; possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme &gt; you must :</p> <ul style="list-style-type: none"> <li>. fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and</li> <li>. also <a href="#">submit a UCLouvain online access request</a></li> </ul>
Any other Belgian licence	Meet the <a href="#">general and specific access requirements</a>	Access based on application	<p>If general and specific requirements are met &gt; possibility of access on file with the addition of a maximum of 60 additional credits into the</p>

			<p>master's programme &gt; you must :</p> <ul style="list-style-type: none"> <li>. fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and</li> <li>. also <a href="#">submit a UCLouvain online access request</a></li> </ul>
Non-Belgian licence's (2nd cycle) university degree issued by a recognized academic institution	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > <a href="#">Submit a UCLouvain online access request</a>
<b>Masters</b>			
Belgian Master 120 credits in Management, Profesionnal focus		Direct access	The Master's degree 120 in Management, <a href="#">Research focus</a> can be obtained by succeeding the 30 credits of Research focus only > <a href="#">Direct online registration</a>
Belgian Master 120 credits in Management, Research focus		Direct access	The Master's degree 120 in Management, <a href="#">Professional focus</a> can be obtained by succeeding the 30 credits of Professional focus only > <a href="#">Direct online registration</a>
Belgian Master 60 credits in Management	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. > <a href="#">Direct online registration</a>
Belgian Master 60 credits in Economics	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > you must : <ul style="list-style-type: none"> <li>. fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and</li> <li>. also <a href="#">submit a UCLouvain online access request</a></li> </ul>
Belgian Master's degree compromising at least 45 course credits, at master's level, equivalent to the courses of the Master [120] in Management of the Louvain School of Management, giving the possibility of obtaining, in one year, the Master [120] in Management	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > possibility to obtain, in one year, the Master's degree 120 credits in Management > <a href="#">Submit a UCLouvain online access request</a>
Any other Belgian Master's	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > you must : <ul style="list-style-type: none"> <li>. fill in the <a href="#">prerequisite analysis form</a> and send it back to <a href="mailto:lsm-belgian-admissions@uclouvain.be">lsm-belgian-admissions@uclouvain.be</a> and</li> </ul>



## Teaching method

The quality of our Master's programme is continuously monitored by external auditors through the EQUIS international accreditation process. In terms of teaching methods, the two main strengths of our programmes are:

- **An education that mixes academic knowledge and professional practice**

Blended training is provided by academics who are top researchers in their fields and professionals, specially selected for their experience and widely renowned expertise. As a result, students are exposed to the latest scientific advances in management studies and their application in business life. Formal teaching is complemented with a hands-on learning experience that students acquire in various ways (group projects in connection with organizations, internship, master thesis). Students can also access a wide array of extra-curricular activities organised by the School's Corporate Unit.

- **A focus on active learning and the development of multidisciplinary skills**

We have created a learning environment that combines a variety of interactive teaching methods: lectures, case studies, group assignments, individual and group projects, problem-solving, flipped classrooms, business games, invited speakers. To optimize the learning experience, we blend theoretical and practical work, hard and soft skills, as well as in-person and online teaching activities. Courses are bundled in modular parts of six weeks to strengthen the acquisition of knowledge and competences. Exams may be organized at the end of each six-week part to complement the continuous assessment (interim tests, individual and group assignments) that is organized during the part.

## Evaluation

*The evaluation methods comply with the [regulations concerning studies and exams](#). More detailed explanation of the modalities specific to each learning unit are available on their description sheets under the heading "Learning outcomes evaluation method".*

Because of our emphasis on active learning, most of the assessment is continuous. That is, students complete individual and group assignments during and after the courses. These assignments can take various forms (written reports, oral presentations, problem-solving, projects, videos, debates, etc.). Examinations can complement the assessment and are organized in the continuation of the teaching after each six-week courses' part. The assessment is both formative (by monitoring student learning and providing ongoing feedback) and summative (by evaluating student learning against some benchmark).

The details of the assessment can be found in the description of each course.

## Mobility and/or Internationalisation outlook

This Master's programme offers various internationalisation and mobility opportunities that will add value to your curriculum:

1. **A quadrimester abroad** (30 credits) as part of an [exchange programme](#) in one of the 145 worldwide recognised partner universities in management, some of which are part of the exclusive PIM (Partnership in International Management) network, have accreditations such as EQUIS,...
2. **A quadrimester in Flanders** (30 credits) as part of the [Erasmus Belgica](#) programme, at one of the 3 recognised partner universities in management.
3. The exclusive and unique opportunity in Belgium to follow the [prestigious Master's in International Management](#) organised by the **CEMS** network.
4. The opportunity to follow the **annual block 2 abroad** as part of the ['IB' International Business](#) programme, which includes a quadrimester abroad as part of an exchange programme at a partner university and a six-month work placement in a company outside Europe.
5. The possibility of acquiring **two Master's degrees** by combining a full year at LSM (UCLouvain) and another full year at a partner university. Several ['DD' double degrees and a DDD \(Dedicated Double Degree\)](#) are offered in partnership with 7 prestigious European universities.
6. The **possibility** for a student to follow the **entire programme in English**.

## Possible trainings at the end of the programme

- [Doctorate in "Economics and Business Management"](#) (Louvain-la-Neuve)
- [Master \[120\] in Environmental Science and Management](#) (Louvain-la-Neuve)
- [Master \[60\] in Information and Communication](#) (Louvain-la-Neuve)
- [Master \[60\] in Information and Communication](#) (Mons)
- [Master \[120\] in Law](#) (through the successful completion of the bachelor's and master's degrees in management, as well as the minor's access and additional courses in law)



## Contacts

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### Curriculum Management

#### Faculty

Structure entity	SSH/LSM
Denomination	Louvain School of Management ( <a href="#">LSM</a> )
Sector	Human Sciences ( <a href="#">SSH</a> )
Acronym	LSM
Postal address	Place des Doyens 1 - bte L2.01.01 1348 Louvain-la-Neuve
Website	<a href="http://www.uclouvain.be/lsm">http://www.uclouvain.be/lsm</a>

#### Mandate(s)

- Dean : Matthieu de Nanteuil
- Administrative director : Helena Torres

#### Commission(s) of programme

- Commission d'enseignement de la Louvain School of management ([CLSM](#))

Academic supervisor: [Evelyne Léonard](#)

#### Jury

- President of the jury - Prof. Benoît Gailly: [president-jury-lln@uclouvain.be](mailto:president-jury-lln@uclouvain.be)
- Secretary of the jury: [Evelyne Léonard](#)

#### Useful Contact(s)

- Admissions of (future) holders of a Belgian's degree - Mrs Ornella Hennin: [lsm-belgian-admissions@uclouvain.be](mailto:lsm-belgian-admissions@uclouvain.be)
- Admissions of (future) holders of a non-Belgian's degree - Mrs Estelle Tonon: [lsm-international-admissions@uclouvain.be](mailto:lsm-international-admissions@uclouvain.be)
- Studies Advisor - Mrs Anneliese Desbuquoit: [lsm-head-student-office@uclouvain.be](mailto:lsm-head-student-office@uclouvain.be)

