

GEHD2M1 - Teaching profile

Learning outcomes

Graduate vision

The Master 60 in Management evening course prepares the graduate to meet the challenge of **becoming a socially responsible professional with a global overview of the management professions**.

The **Master 60 in Management evening course**, is a programme that develops the basic skills and expertise necessary for management functions in public or private, national or international, commercial or non-commercial organisations.

A student registering for this programme has already been involved in an active professional life for at least 3 years. Throughout the programme, the student calls on this experience and compares it to the knowledge, tools and theoretical and methodological frameworks, and vice versa. Thus, the Master's programme allows him to consider and enrich his professional and personal development by incorporating an academic approach, a reflective view and critical detachment.

At the end of this programme, the graduate will be:

Responsible:

He is capable of implementing socially responsible management practices in private or public organisations.

A professional:

- He will have assimilated basic management theories and concepts for efficient, expert use in a future professional environment;
- He is capable of determining the complex and varied issues that commercial or non-commercial organisations encounter in management fields.
- He is capable of locating organisations in their socio-economic and institutional context, understanding the interdependences between the organisation and the environment and translating them into management decisions;
- He will have developed basic skills in all key management functions.

Aware of the responsibility inherent to his profession, the graduate will have acquired the mindset of a critical participant, capable of making decisions in organisational environments by putting **ethical and socially responsible management values** at the centre of his concerns. He will have adopted an approach of continuous development that will allow him to be a professional demonstrating flexibility, capable of adapting and evolving positively in his environment.

The competency framework

At the end of this programme, the graduate is capable of:

Introduction

The exit profile of the Master 60 in Management evening course graduate is specified by the [LSM competency framework](#), with in particular:

- an academic education centred on management training, with an overall approach to management functions;
- priority given to the following skills:
 - Acting as a socially responsible participant,
 - Mastering knowledge,
 - Acting in an interface role, making use of his professional experience;
- a possibility of developing some of these skills in greater depth through his choice of thesis.

On successful completion of this programme, each student is able to :

1. Corporate citizenship: Act consciously, aware of their responsibilities, placing human and ethical considerations at the very heart of their thinking and actions.

1.1. Demonstrate independent reasoning, look critically and consciously at acquired knowledge (both academic and common sense) and managerial practices, in light of emerging circumstances and their outcomes.

1.2. Decide and act by incorporating ethical and humanistic values, integrity, respect for the laws and conventions, solidarity and civic action, and sustainable development.

1.3. Decide and act responsibly, while taking into account the social, economic and environmental, sometimes antinomic, outcomes in the short, medium and long term, for the various stakeholders.

2. Knowledge and Reasoning: Master an active and integrated command of a multidisciplinary body of knowledge (content, methods, models, conceptual frameworks) essential to act expertly in the various areas of management.

2.1. Master the core knowledge of each area of management.

2.2. Master highly specific knowledge in one or two areas of management: advanced and current research-based knowledge and methods.

2.3. Articulate the acquired knowledge from different areas of management.

2.4. Activate and apply the acquired knowledge accordingly to solve a problem.

2.5. Contribute to the development and advancement of the management field.

3. A scientific and systematic approach: Analyze and resolve problems in multidisciplinary and complex management situations using a scientific and systematic approach.

3.1. Conduct a clear, structured, analytical reasoning by applying, and eventually adapting, scientifically based conceptual frameworks and models, to define and analyze a problem.

3.2. Collect, select and analyze relevant information using rigorous, advanced and appropriate methods.

3.3. Consider problems using a systemic and holistic approach: recognize the different aspects of the situation and their interactions in a dynamic process.

- 3.4. Perceptively synthesize the essential elements of a situation, demonstrating a certain conceptual distance, to diagnose and identify pertinent conclusions.
- 3.5. Produce, through analysis and diagnosis, implementable solutions in context and identify priorities for action.
4. **Innovation ad Entrepreneurship:** Innovate, initiate and lead change.
 - 4.1. Identify new opportunities, propose creative and useful ideas in situations that require new strategic approaches, break with existing models and paradigms, promote progress and change.

GEHD2M1 Programme

Detailed programme by subject

CORE COURSES [60.0]

Students who do not wish to apply for a reduction of studies (see art.45 of the [RGEE](#)) and who wish to complete their programme in one year may create their annual study programme (PAE) by integrating courses from the Master 60 credits taught in Louvain-la-Neuve or from evening courses taught in Mons or Charleroi, subject to validation, of the proposed PAE, by the jury.

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊗ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

○ LLSMG2050	Comptabilité et analyse des états financiers		10 [q1] [30h] [5 Credits] ⊗ 🌐
○ LLSMG2051	Finance		10 [q1] [30h] [5 Credits] ⊗ 🌐
○ LLSMG2052	Marketing	Nicolas Kervyn	10 [q1] [30h] [5 Credits] ⊕ 🌐
○ LLSMG2053	Gestion de la production et modélisation	Philippe Chevalier Mathieu Van Vyve	10 [q2] [30h] [5 Credits] ⊗ 🌐
○ LLSMG2054	Management humain	Laurent Taskin	10 [q1] [30h] [5 Credits] ⊕ 🌐
○ LLSMG2055	Contrôle de gestion	Karine Cerrada Cristia Bernard Miche	10 [q2] [30h] [5 Credits] ⊗ 🌐
○ LLSMG2056	Management stratégique	Eric Cornuel	10 [q2] [30h] [5 Credits] ⊕ 🌐
○ LLSMG2057	Corporate Social Responsibility (In French)	Corentin Hericher	10 [q2] [30h] [5 Credits] ⊕ 🌐

des titulaires d'un bachelier en
gestion. > [Inscription directe en
ligne](#)

Bachelor in Economics and25

BA en sales account manager - crédits supplémentaires entre 45 et 60
 BA en sciences administratives et gestion publique - crédits supplémentaires entre 45 et 60
 BA en vente - crédits supplémentaires entre 45 et 60

Holders of a 2nd cycle University degree

Diploma	Special Requirements	Access	Remarks
"Licenciés"			
Licence belge dans un domaine autre que la gestion		Direct access	Une expérience professionnelle de 3 années minimum après obtention du titre de licence universitaire est vivement conseillée. > Introduire une demande UCLouvain en ligne
Licence (2e cycle) non belge issue d'une institution universitaire reconnue	Répondre aux conditions générales et spécifiques d'accès	Access based on application	Une expérience professionnelle de 3 années minimum après l'obtention du diplôme universitaire est vivement conseillée. Si conditions spécifiques et générales d'accès remplies > possibilité d'accès sur dossier moyennant l'ajout éventuel de deux prérequis intégrés dans le programme de master: un cours d'économie politique et un cours de mathématiques > Introduire une demande UCLouvain en ligne
Masters			
Tout master belge dans un domaine autre que la gestion		Direct access	Une expérience professionnelle de 3 années minimum après l'obtention du diplôme universitaire est vivement conseillée. > Introduire une demande UCLouvain en ligne
Master non belge issu d'une institution universitaire reconnue	Répondre aux conditions générales et spécifiques d'accès	Access based on application	Une expérience professionnelle de 3 années minimum après l'obtention du diplôme universitaire est vivement conseillée. Si conditions spécifiques et générales d'accès remplies > possibilité d'accès sur dossier moyennant l'ajout éventuel de deux prérequis intégrés dans le programme de master: un cours d'économie politique et un cours de mathématiques > Introduire une demande UCLouvain en ligne

Holders of a non-University 2nd cycle degree

Here are the [general and specific access requirements](#) to this Master's degree for holders of a Belgian non-university second cycle diploma. If you meet these conditions, we invite you to [submit an online UCLouvain access request](#). The jury reserves the right to add up to 10 additional course credits to the programme for students who lack the required background in economics, mathematics or statistics.

Access based on validation of professional experience

> It is possible, under certain conditions, to use one's personal and professional experience to enter a university course without having the required qualifications. However, validation of prior experience does not automatically apply to all courses. Find out more about [Validation of priori experience](#).

YOU THINK YOU HAVE A VALID PROFESSIONAL EXPERIENCE (VAE)

> **Requirements:** [Requirements to be met](#)

> **Application procedure for access/registration :** Download the [VAE 2024 file](#), complete it and return it **by mail** at the latest on Friday 17th May at noon, to the following address lsm-masters60@uclouvain.be.

If the jury deems your file admissible, you will be invited to **an aptitude test** which will take place on Friday 31 May from 9:00 to noon.

The **decision of the jury** deliberating the test will be communicated to you the beginning of June.

You will be also invited to **submit an [online application](#) for registration at UCLouvain.**

Access based on application

Access based on application : access may be granted either directly or on the condition of completing additional courses of a maximum of 60 ECTS credits, or refused.

Access based on application for (future) holders of a **Belgian degree**: you must of course meet the general and specific access requirements mentioned in the table above according to the degree you have or will obtain and then you must [complete and submit an online application to UCLouvain and follow the procedure](#)

Access based on application for (future) holders of a **non-Belgian** degree: you must of course meet the general and specific access requirements mentioned in the table above according to the degree you have or will obtain and then you must [complete and submit an online application to UCLouvain and follow the procedure](#)

Admission and Enrolment Procedures for general registration

Before submitting an access request, we invite you to look carefully at the table above and see if access is possible.

If you think you have access to this Master, here is how the procedure will work:

1. You must submit an [online access request](#), after filling in all the required fields and providing the required documents.
2. The central service of the university will check your application.
3. If you have an access on file, the central service will forward your file to the faculty (Louvain School of Management) which will analyse your access in relation to the specific conditions visible in the table above.
4. The positive or negative decision of the faculty is then transmitted to the central service.
5. The central service will check various final elements before sending you the final decision, which will be either a refusal or the "Autorisation d'inscription" document. The latter will allow you to register officially at the university.

Teaching method

This program, specifically designed for working people, alternates theoretical presentations and case studies in order to allow a concrete understanding of management issues.

The program attracts an audience from a wide variety of educational and professional backgrounds. The confrontations of different practices and points of view, both between students and professors, and between students, offer an enrichment of the students' perspective on the different fields of management.

Students are invited in various individual or group assignments - to reflect on their professional practice or to study and solve management problems related to their professional field.

Evaluation

The evaluation methods comply with the [regulations concerning studies and exams](#). More detailed explanation of the modalities specific to each learning unit are available on their description sheets under the heading "Learning outcomes evaluation method".

The evaluation methods are diverse: individual and/or group work, written or oral exams, final dissertation (TFE).

Possible trainings at the end of the programme

- [Master \[120\] in Management](#) (Louvain-la-Neuve)
- [Master \[120\] in Management](#) (Mons)

Contacts

Curriculum Management

Faculty

Structure entity

SSH/LSM

Denomination

Louvain School of Management ([LSM](#))

Sector

Human Sciences ([SSH](#))

Acronym

LSM

Postal address

Place des Doyens 1 - bte L2.01.01

1348 Louvain-la-Neuve

Website

<http://www.uclouvain.be/lsm>

Mandate(s)

- Dean : Matthieu de Nanteuil
- Administrative director : Helena Torres

Commission(s) of programme

- Commission d'enseignement de la Louvain School of management ([CLSM](#))

Academic supervisor: lsm-masters60-pm@uclouvain.be

Jury

- President of the jury - Prof. Benoît Gailly: president-jury-lln@uclouvain.be
- Secretary of the jury - Prof. Gordy Pleyers: lsm-masters60-pm@uclouvain.be

Useful Contact(s)

- Admissions of (future) holders of a Belgian's degree - Mrs Alice Baugniet: lsm-belgian-admissions@uclouvain.be
- Admissions of (future) holders of a non-Belgian's degree - Mrs Estelle Tonon: lsm-international-admissions@uclouvain.be
- Studies Advisor - Mrs Anneliese Desbuquoit: lsm-head-student-office@uclouvain.be

