



GESM2M -

Your parcours

This Master's programme gives access to:

- various advanced Master's degrees
- graduate management school
- teacher training certificate (upper secondary education)

GESM2M - Teaching profile

Learning outcomes

The Master in Management programme ***prepares graduates to take up the challenge of becoming socially responsible professionals with a cross-disciplinary approach to the various management functions*** .

The **Master in Management** programme develops the transferable skills and expertise required for management functions in public and private, national and international, commercial and non-commercial organisations.

By the end of this programme, graduates will have developed (including via a mandatory company internship and an optional foreign exchange) the skills and know-how to competently handle the complex and varied challenges that organisations face in managing functions and skills at a strategic, tactical and operational level. They will also have specialised in one or more management functions, such as HR, marketing, finance, accounting, operations and logistics or e-business.

On completion of this programme, graduates will be:

- **Responsible:** able to implement socially responsible management practices in public or private organisations while taking into account the challenges of international competition.
- **A professional who:**
 - has assimilated management theories and concepts and has the expertise to use them effectively in a professional environment;
 - is able to place organisations in their socio-economic and institutional context to understand the interdependencies between

3.4 Perceptively synthesize the essential elements of a situation, demonstrating a certain conceptual distance, to diagnose and identify pertinent conclusions.

3.5 Produce, through analysis and diagnosis, implementable solutions in context and identify priorities for action.

4. Innovation and Entrepreneurship

Innovate, initiate and lead change.

4.1 Identify new opportunities, propose creative and useful ideas in situations that require new strategic approaches, break with existing models and paradigms, promote progress and change.

4.2 Initiate, develop and implement ideas around a new product, service, process or organizational structure, having evaluated the risks and remain pragmatic.

4.3 Integrate, collaborate and actively drive forward collective actions for change, and diffuse for social awareness.

4.4 Reflect on and improve the content, processes and goals of professional practices.

5. Work effectively in an international and multicultural environment

Work as an interface between stakeholders with different rationales, belief systems, training, nationalities, cultures ...

5.1 Understand the inner workings of an organization: develop a global approach and integrate the internal logic used, within the organization.

5.2 Position and understand the functioning of an organization, in its local and international socio-economic dimensions and identify the associated strategic issues and operational decisions.

5.3 Understand and establish their own role and scope for action, in the overall operation of the organization, while liaising with the various internal and external stakeholders.

6. Teamwork and leadership

PROFESSIONAL FOCUS [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

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o Content:

○ MLSMM2220	Seminar on Current Managerial Issues	Alain Vas	EN [q1+q2] [30h+0h] [5 Credits] 🌐	X	
○ MLSMM2112	Finance & Governance	Catherine D'Hondt	FR [q1] [30h] [5 Credits] 🌐	X	
○ MLSMM2160	Managerial Project & Project Management	Amélie Jacquemin	FR [q2] [75h+15h] [10 Credits] 🌐	X	

- > Option Entrepreneurship (Mons) [en-prog-2024-gesm2m-lgest564o]
- > Option Professional Immersion in Digital Marketing (Mons) [en-prog-2024-gesm2m-lgest565o]
- > Option Auditing & Accounting Expertise (Mons) [en-prog-2024-gesm2m-lgest590o]
- > Option Marketing Communication (Mons) [en-prog-2024-gesm2m-lgest568o]
- > Option Marketing Decision (Mons) [en-prog-2024-gesm2m-mgesm205o]
- > Option Finance and Transition I (Mons) [en-prog-2024-gesm2m-mingm203o]
- > Option People Management (LLN) [en-prog-2024-gesm2m-lgest558o]
- > Option Corporate Finance (LLN) [en-prog-2024-gesm2m-lgest560o]
- > Option Marketing Strategy for Connected Brands (LLN) [en-prog-2024-gesm2m-lgest561o]
- > Option Consumer Insights (LLN) [en-prog-2024-gesm2m-lgest562o]
- > Option Corporate Sustainable Management (LLN) [en-prog-2024-gesm2m-lgest589o]
- > Option Sourcing and Procurement (LLN) [en-prog-2024-gesm2m-lgest592o]
- > Option International Finance (LLN) [en-prog-2024-gesm2m-lgest594o]
- > Option Finance (ICHEC) [en-prog-2024-gesm2m-mgesm226o]
- > Option Tax Systems (ICHEC) [en-prog-2024-gesm2m-lgest567o]
- > Option Finance and Transition II (Mons) - for ICHEC students only [en-prog-2024-gesm2m-mgesm220o]

MAJORS [30.0]

The student chooses a major amongst the majors offered either on the Mons or on the Louvain-la-Neuve campus.

In case of a Louvain-la-Neuve major (composed of 5 courses instead of 5), the Mons student will have to follow the course LLSMS2221 Tutoring and in-depth study (in French).

MAJOR FINANCE AND TRANSITION (MONS) [30.0]

- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major takes place during the 6 last weeks of each term.

Year

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Content:

Term 1

● MLSMM2122	Firm Valuation	Mikael Petitjean Xavier Suin	EN [q1] [30h] [5 Credits] 🌐	X	
● MLSMM2123	Issues in Sustainable Finance	Isabelle Platten Frédéric Vrins	FR [q1] [30h] [5 Credits] 🌐	X	
● MLSMM2124	Judgment and Decision Making	Rudy De Winne	FR [q1] [30h] [5 Credits] 🌐	X	

Term 2

● MLSMM2121	Risk Management	Isabelle Platten	FR [q2] [30h] [5 Credits] 🌐	X	
● MLSMM2125	Portfolio Management	Catherine D'Hondt	EN [q2] [30h] [5 Credits] 🌐	X	
● MLSMM2126	Catherine D'Hondt				

MAJOR AUDITING & ACCOUNTING EXPERTISE (MONS) [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

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o Content:**o Term 1**

○ MLSMM2141	Internal Control & Risk Management	Bénédicte Vessié	FR [q1] [45h] [6 Credits] 🌐	X	
○ MLSMM2142	Belgian Accounting Law (BE GAAP)	Xavier Doyen	FR [q1] [30h] [4 Credits] 🌐	X	
○ MLSMM2143	Valuation Rules	Victor Collin	FR [q1] [30h] [5 Credits] 🌐	X	

o Term 2

○ MLSMM2144	Advanced Corporate Law & Corporate Governance	Werner Derycke	FR [q2] [30h] [4 Credits] 🌐	X	
○ MLSMM2145	IAS & IFRS	Yvan Stempniewsky	FR [q2] [45h] [6 Credits] 🌐	X	
○ MLSMM2146	Consolidated Financial Statements in IFRS	Bénédicte Vessié	FR [q2] [30h] [5 Credits] 🌐	X	

INEO - INTERDISCIPLINARY PROGRAM IN ENTREPRENEURSHIP (LLN) [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

INEO is a major offered in 30 Master programmes, in 9 faculties of UCLouvain. It involves the completion of an interfaculty Master's thesis (in team) on a business creation project. Access to this major (as well as to each of the courses) is limited to selected students. All information on <https://uclouvain.be/en/study/ineo>.

Year

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Content:

Term 1

● LINEO2001	Théorie de l'entrepreneuriat	Frank Janssen	FR [q1] [30h+20h] [5 Credits] 🌐	X
● LINEO2002	Aspects juridiques, économiques et managériaux de la création d'entreprise	Yves De Cordt Marine Falize	FR [q1] [30h+15h] [5 Credits] 🌐	X

INEO Elective courses (5 credits)

Un cours parmi :

⊗ LLSMS2014	Entrepreneurial Finance	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits] 🌐	X
⊗ LEPL2021				

MAJOR INTERNATIONAL BUSINESS (LLN) [30.0]

Access to this major is limited to students selected on the basis of an application file. [More informations about the selection.](#) You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This LLN major only contains 2 courses during the first term. Students from the Mons campus wishing to follow it will have the LLSMS2221 course added in order to guarantee the necessary number of credits for this major (30 credits) in their programme.

Year

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Content:

Term 1

○ LLSMS2221	Tutorat et approfondissement		FR [q1] [] [5 Credits] 🌐	X
○ LLSMS2014	Entrepreneurial Finance	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits] 🌐	X
○ LLSMS2030	Supply Chain Management	(compensates		

TOP INTERNATIONAL FINANCE / ILM [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major only contains 2 courses during the first term. Students from the Mons campus wishing to follow it will have the LLS course added in order to guarantee the necessary number of credits for this major (30 credits) in their programme.

Year

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Tutorat et approfondissement

(FR) [q1] [5 Credits]

x

LSM MONS COURSES (IF NO EXCHANGE) [5.0]

COURS AU CHOIX [5.0]

- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

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OPTION PEOPLE MANAGEMENT (LLN) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

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o Content:

○ LLSMS2071	Diversity Management	Edina Dóci	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMF2007	Change Management and Leadership	Nathalie Guilmot (compensates Alain Vas) Emilie Malcourant (compensates Alain Vas)	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2221	Tutorat et approfondissement		FR [q1] [] [5 Credits] 🌐		x

OPTION CORPORATE FINANCE (LLN) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊙ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

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o Content:

○ LLSMS2014	Entrepreneurial Finance	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2108					

OPTION MARKETING STRATEGY FOR CONNECTED BRANDS (LLN)

[15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the major Marketing Strategy for Connected Brands. LLSMS2059 1 -0 -6 0 9.455 cm /Im4 D2

Year

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Content:

● LLSMS2000	Marketing Research	Gordy Pleyers	EN [q1] [30h] [5 Credits]		x
● LLSMS2008					

OPTION INTERNATIONAL FINANCE (LLN) [15.0]

● Mandatory

✘ Optional

△

OPTION FINANCE AND TRANSITION II (MONS) - FOR ICHEC STUDENTS ONLY [15.0]

- Mandatory
- ✘ Optional
- △ Not offered in 2024-2025
- ⊖ Not offered in 2024-2025 but offered the following year
- ⊕ Offered in 2024-2025 but not the following year
- △ ⊕ Not offered in 2024-2025 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students

[FR]

Course prerequisites

The **table** below lists the activities (course units, or CUs) for which there are one or more prerequisites within the programme, i.e. the programme CU for which the learning outcomes must be certified and the corresponding credits awarded by the jury before registering for that CU.

These activities are also identified **in the detailed programme**: their title is followed by a yellow square.

Prerequisites and student's annual programme

As the prerequisite is for CU registration purposes only, there are no prerequisites within a programme year. Prerequisites are defined between CUs of different years and therefore influence the order in which the student will be able to register for the programme's CUs.

In addition, when the jury validates a student's individual programme at the beginning of the year, it ensures its coherence, meaning that it may:

- require the student to combine registration in two separate CUs which it considers necessary from a pedagogical point of view.
-

BA en relations publiques - crédits supplémentaires entre 45 et 60
 BA en sales account manager - crédits supplémentaires entre 45 et 60
 BA en sciences administratives et gestion publique - crédits supplémentaires entre 45 et 60
 BA en vente - crédits supplémentaires entre 45 et 60

Holders of a 2nd cycle University degree

Diploma	Special Requirements	Access	Remarks
"Licenciés"			
Belgian Licence in Economics Belgian Licence in Management Belgian Licence in Applied Economics Belgian Licence in Business Engineering	Meet the general and specific access requirements .	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > Submit a UCLouvain online access request
Masters			
Belgian Master 60 credits in Management		Direct access	Possibility of valuation of min. 45 credits.
Belgian Master 60 credits in Economics	Meet the general and specific access requirements	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > submit a UCLouvain online access request
Any other Belgian Master's	Meet the general and specific access requirements	Access based on application	If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > submit a UCLouvain online access request
Non-Belgian Master's university degree issued by a recognized academic institution			

> It is possible, under certain conditions, to use one's personal and professional experience to enter a university course without having the required qualifications. However, validation of prior experience does not automatically apply to all courses. Find out more about [Validation of priori experience](#).

(with the exception of specialized masters).

For professionals who wish to acquire basic training in management sciences, consult [Master \[60\] in Management \(shift schedule\)](#) (Mons site) or [Master \[60\] in Management \(shift schedule\)](#) (Charleroi site).

Access based on application

Access based on application : access may be granted either directly or on the condition of completing additional courses of a maximum of 60 ECTS credits, or refused.

In the event of access on file, and depending on the diploma you hold, please refer to the "general and specific conditions of access" which can be downloaded in PDF format by simply clicking on the hyperlinks given in the tables above.

Admission and Enrolment Procedures for general registration

